



PRESENTATIONS



NETWORKING



BUSINESS MEETINGS



PARTNERSHIPS



WATER & ENERGY MISSION

3rd to 7th July 2023

DAKAR, Senegal

3 DAYS TO FOSTER COLLABORATION BETWEEN EUROPEAN AND SENEGALESE COMPANIES. DISCOVER NEW OPPORTUNITIES, DISCUSS AND START JOINT PROJECTS!

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Why explore the Senegalese market?



Senegal has steady plans for the deployment of renewable energy systems, both **solar and wind**, as well as plans for the development of a smarter grid system that will include the implementation of **renewable energy farms**. Also, the country has different funding programmes to develop projects in these areas and the Senegalese companies are looking for European companies in terms of **collaboration** in smart grids systems, microgrids, storage and renewable energy generation systems that will provide greener energy consumption. Right now, Senegal generates 80% of its electricity from non-renewable energies.



Senegal has abundant, though unevenly distributed, water resources. In the framework of the sectoral development policy letter, the government has set itself the goal of achieving the "sustainable development objectives aimed at guaranteeing access to **drinking water and sanitation** by 2030, while ensuring **integrated water resource management**". In 2020, access to drinking water in urban and rural areas was over 97% and access to sanitation was 61.8%.

Joint mission between AEWEN and ESECA partnerships

Africa Europe Water and Energy Network (AEWEN) is a partnership formed by four European clusters (Tenerrdis, TWEED, Environment Park/CLEVER and CWP) from France, Belgium, Italy and Spain. The project aims to develop and implement a joint strategy for the internationalisation of SMEs and to create a network of actors in the water and energy sectors between Europe, Morocco, Tunisia and Senegal.

European Sustainable Energy Cluster Partnership for Africa (ESECA) is a partnership formed by five European clusters (ACE, MEDEE, LE2C, MetaIndustry4 and ECPE) from Spain, France, Italy and Germany. The main objective of ESECA is to promote business collaboration between European companies in the renewable energy and smart grids sectors, in order to develop a joint internationalisation plan with common objectives towards the sub-Saharan African markets.

Programme of the mission

From 3rd to 7th of July 2023

03/07	Trip to Dakar & dinner with the EU participating companies
04/07	Presentations, round-tables & meetings with key stakeholders
05 & 06/07	Individual B2B meetings*
07/07	Trip back to Europe

* The individual agendas for European companies will be developed with the help of an expert before the mission. The meetings will be held at the companies' offices in and around Dakar.

Main goals of the mission

- Explore the renewable energy, smart grids and water markets in Senegal
- Identify and initiate collaborations with Senegalese companies and organisations
- Support the internationalisation of SMEs

Who can participate?

- EU SMEs interested in the Senegalese market
- Working in renewable energies or water sectors
- Committed to attend the whole mission

How to register?

- [Registration form](#) to fill-in by 30th of April 2023
- Clusters will check applications and may select them in case many companies apply (selection criteria will be : date of application, network membership, motivation,...)

AEWEN support for SMEs participating in the mission

Included in the package

- Preparatory webinar one month prior to departure
- Day 1 programme with local stakeholders
- Selection of leads and scheduling of individual meetings on Days 2 and 3
- Translation services english/french
- Support team during the mission

To be organized by the participants

- Flight to/from Dakar*
- Accommodation*
- Lunches and dinners
- Travel insurance
- Entry requirements and restrictions (covid, visa, etc.)

* **AEWEN** project will cover the costs of accommodation and travel **up to € 1,200** per participating company.

There will be a cost for the mission in order to ensure a professional B2B service including transportation and translation. It will not exceed 650 € (excl. VAT) and will be confirmed prior to binding registration.

Your contact points

Ingrid Milcent
ingrid.milcent@tenerrdis.fr
Tenerrdis Cluster

Mélissa Chibko
melissa.chibko@tenerrdis.fr
Tenerrdis Cluster



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